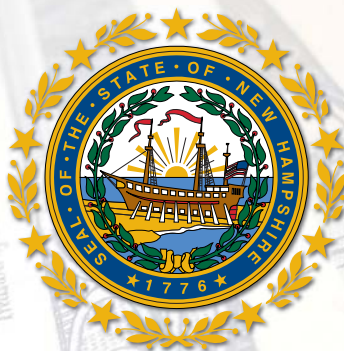


New Hampshire Occupational Employment & Wages 2009

based on the May 2008 survey by
The Occupational Employment Statistics (OES) Program



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New Hampshire Employment Security
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To access a complete dictionary of occupations or wage areas by county, please visit our
Web site at: www.nh.gov/nhes/elmi/oesfiles.htm

Overview

New Hampshire workers earned, on average, \$20.84 per hour in June 2009, according to the latest Occupational Employment Statistics estimates. Employment statewide is estimated to be 634,570, which reflects May 2008 data, the latest available for employment figures.

Occupational Groups

The Occupational Employment Statistics survey classifies workers into more than 600 specific detailed occupations such as accountants, cashiers, computer programmers, and carpenters. These detailed occupations are grouped into 22 major occupational groups based on job similarity.

Of the occupational groups, Management occupations had the highest mean wage, \$49.85. The roughly 35,290 jobs in this group are made up of managers of various types and levels, including chief executives, who help to boost the mean wage.

Employment in New Hampshire by Occupational Group, May 2008

| SOC Code | Occupation | Estimated Employment | Mean (Average) Wage* |
|----------|--|----------------------|----------------------|
| 00-0000 | Total all occupations | 634,570 | \$20.84 |
| 11-0000 | Management Occupations | 35,290 | \$49.85 |
| 13-0000 | Business and Financial Operations Occupations | 29,740 | \$28.90 |
| 15-0000 | Computer and Mathematical Occupations | 17,910 | \$36.99 |
| 17-0000 | Architecture and Engineering Occupations | 12,030 | \$33.17 |
| 19-0000 | Life, Physical, and Social Science Occupations | 4,600 | \$28.16 |
| 21-0000 | Community and Social Services Occupations | 7,330 | \$19.19 |
| 23-0000 | Legal Occupations | 3,250 | \$34.12 |
| 25-0000 | Education, Training, and Library Occupations | 45,140 | \$21.80 |
| 27-0000 | Arts, Design, Entertainment, Sports, and Media Occupations | 5,920 | \$22.50 |
| 29-0000 | Healthcare Practitioners and Technical Occupations | 34,300 | \$34.02 |
| 31-0000 | Healthcare Support Occupations | 16,670 | \$14.32 |
| 33-0000 | Protective Service Occupations | 11,000 | \$19.07 |
| 35-0000 | Food Preparation and Serving-Related Occupations | 53,790 | \$10.53 |
| 37-0000 | Building and Grounds Cleaning and Maintenance Occupations | 20,500 | \$12.91 |
| 39-0000 | Personal Care and Service Occupations | 16,280 | \$11.83 |
| 41-0000 | Sales and Related Occupations | 80,380 | \$17.30 |
| 43-0000 | Office and Administrative Support Occupations | 108,880 | \$15.80 |
| 45-0000 | Farming, Fishing, and Forestry Occupations | 650 | \$15.19 |
| 47-0000 | Construction and Extraction Occupations | 23,560 | \$19.89 |
| 49-0000 | Installation, Maintenance, and Repair Occupations | 23,980 | \$20.67 |
| 51-0000 | Production Occupations | 49,830 | \$16.12 |
| 53-0000 | Transportation and Material Moving Occupations | 33,540 | \$15.48 |

* Wages aged to June 2009

Overview

Food Preparation and Serving Related occupations had the lowest mean wage, \$10.53. They were the third largest group, claiming 8.5 percent of total employment or 53,790 employees. This occupational group includes jobs that are traditionally tipped, such as waiters, waitresses, and bartenders. Employers are asked to include these tips in the wages that they report on the OES Survey form.

Office and Administrative Support occupations made up the highest share of New Hampshire jobs, 17.2 percent. These 108,880 jobs paid, on average, \$15.80 per hour. This was roughly \$5.00 below the statewide average for all occupations. Jobs in this occupational group include bookkeeping and accounting clerks, customer service representatives, stock clerks and order fillers, and secretaries.

Sales and related occupations, with 80,380 jobs, claimed 12.7 percent of the total jobs in the state, and was second highest. This group includes jobs such as retail salespersons, cashiers, and sales representatives. On average, employees in these jobs made \$17.30 per hour in 2009.

Background

The Occupational Employment Statistics (OES) program is based on a semiannual survey conducted by State Employment Security Agencies in all 50 states. The New Hampshire survey was conducted by New Hampshire Employment Security's Economic and Labor Market Information Bureau (ELMIB), in cooperation with the U.S. Bureau of Labor Statistics. The survey collects data on occupational employment and wage rates of workers in all nonfarm industries.

Employers, job seekers, workforce developers, government planners, and economic developers are some examples of users of occupational employment and wage information. The OES program survey data is also used for prevailing wage determinations for Foreign Labor Certification, and is the foundation of occupational projections in New Hampshire.

This publication provides employment and wage estimates by occupation. In addition to statewide numbers, it publishes estimates for sixteen substate areas, which are based on New Hampshire's labor market areas. In New England, labor market areas are groups of adjacent cities and towns that are determined to have a high degree of social and economic integration, based on Census 2000 commuting data.

The U.S. Bureau of Labor Statistics (BLS) publishes OES estimates for the nation as a whole, each state, metropolitan, and nonmetropolitan areas. The only strictly New Hampshire data that BLS publishes is for the entire state and for the Manchester Metropolitan New England City or Town Area (NECTA). Except for Manchester, the other BLS metropolitan areas include parts of Massachusetts or Maine. To better reflect the wages paid in New Hampshire, New Hampshire Employment Security publishes only wage areas from the New Hampshire portions of the labor market areas.

Some labor market areas such as the Manchester Metro NECTA and the Peterborough and Plymouth Small Labor Market Areas (LMAs) are wage areas in their own right. In most cases, however, we have combined labor market areas in order to make it possible to publish information on more occupations (Estimates must meet certain reliability criteria to be deemed publishable). For instance, combining the New Hampshire portions of the three northernmost labor market areas creates a "Northern New Hampshire" wage area. This way, many more occupations can be published than would be possible for each area individually.

Overview

OCCUPATIONAL EMPLOYMENT REPORT
OF FABRICATED METAL PRODUCT
MANUFACTURING (332000)

In Cooperation with the
U.S. Department of Labor

Form Approved
OMB No. 1220-0042

What this report is about: This form asks for information about the occupations and wage ranges of the employees described in item 3 below. Please complete items 1 through 5 on this page. Item 1, please provide the information requested beginning on page 1 for the employees who worked during or received pay for the pay period that included the reference date in item 3, printed directly above your establishment name. The instructions on pages 1 and 2 explain how to provide the information. Please see our website at <http://www.bls.gov/oas> for more information on the OES Program, including a display of national, state and metropolitan area employment and wage estimates by occupation.

1 Which of the following options describes the status of the location(s) in item 3 as of the reference date also printed in item 3?

☐ Operating. Go to item 2.

☐ Temporarily closed during the reference month: Report data for employees.

☐ Permanently out of business as of ____/____/____: Return the form to the address at the top.

☐ Sold or merged: Enter the new name and address below, then go to item 2.

New Name: _____
New Address: _____

2 Our records show that your main products or services are related to those listed below. If they are not, please list your main products or services on the lines provided and continue with the rest of the report.

33 332322 123456789-0
ESTABLISHMENT PRIMARILY ENGAGED IN MANUFACTURING SHEET METAL WORK (EXCEPT STAMPINGS)

3 This form asks for information about the employees described below. Our estimate of employment for these employees appears at the top right corner of the label. Please make any needed address corrections.

123456789-0 43 001 001 3444 6
REFERENCE DATE: Nov 12 2005 33 332322

ANY PERSON
MERRY METAL MAKERS
REPORT FOR: STATEWIDE EMPLOYMENT
123 MAIN ST
ANYTOWN NH 12345

4 How many employees, both full and part-time, worked at this location(s) during the pay period that included the reference date printed in item 3?

Enter the number here: _____

Do Not Include:

- Contractors and temporary agency employees not on your payroll
- Workers assigned temporarily to other units
- Workers on unpaid leave
- Unsupervised trainees, apprentices, owners, and partners

5 Please tell us who to contact if we have questions about your data.

Name: _____
Title: _____
Phone: (____) _____ Ext. _____ Date: _____
E-mail address: _____

332000 1 Rev. August 2005

Occupational Employment Report sample

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES

NUMBER OF EMPLOYEES IN SELECTED WAGE RANGES
(Report Part-time Workers According to an Hourly Rate)

| | A | B | C | D | E | F | G | H | I | J | K | L | T |
|---------------------------------|----------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|-------------------|------------------|
| Hourly (part-time or full-time) | under \$7.00 | \$7.00 - \$9.99 | \$10.00 - \$14.99 | \$15.00 - \$19.99 | \$20.00 - \$24.99 | \$25.00 - \$29.99 | \$30.00 - \$34.99 | \$35.00 - \$39.99 | \$40.00 - \$44.99 | \$45.00 - \$49.99 | \$50.00 - \$54.99 | \$55.00 - \$59.99 | \$60.00 and over |
| Annual Salary (full-time only) | under \$10,000 | \$10,000 - \$14,999 | \$15,000 - \$19,999 | \$20,000 - \$24,999 | \$25,000 - \$29,999 | \$30,000 - \$34,999 | \$35,000 - \$39,999 | \$40,000 - \$44,999 | \$45,000 - \$49,999 | \$50,000 - \$54,999 | \$55,000 - \$59,999 | \$60,000 and over | Total |
| | 10,789 | 10,789 | 20,000 | 21,710 | 40,000 | 20,000 | 24,470 | 41,000 | 103,470 | 110,000 | 100,000 | 100,000 | Employment |

Construction and Extraction Occupations

First-Line Supervisors/Managers of Construction Trades and Extraction Workers

Directly supervise and coordinate activities of construction or extraction workers. These workers have other employees reporting directly to them.

47-1011

Boilermakers

Construct, assemble, maintain, and repair stationary steam boilers and boiler house auxiliaries. Align structures or plate sections to assemble boiler frame tanks or units, following blueprints. Assist in testing assembled vessels. Direct clearing of boilers and boiler furnaces. Inspect and repair boiler fittings.

47-3011

Electricians

Install, maintain, and repair electrical wiring, equipment, and fixtures. Ensure that work is in accordance with relevant codes.

47-3111

Sheet Metal Workers

Fabricate, assemble, install, and repair sheet metal products and equipment, such as ducts, control boxes, draperys, and furnace casings.

47-3211

Installation, Maintenance, and Repair Occupations

First-Line Supervisors/Managers of Mechanics, Installers, and Repairs

Supervise and coordinate the activities of mechanics, installers, and repairers. These workers have other employees reporting directly to them.

48-1011

332000 9

Occupational Title and Description of Duties

For more detailed information on New Hampshire OES wage areas and the labor market areas on which they are based, please see the Glossary at the end of this publication.

The OES survey is accomplished with the cooperation of New Hampshire employers who voluntarily fill out the occupational questionnaires. These questionnaires were mailed to more than 1,800 employers or employing units. The OES survey sample is stratified by area, industry, and size class.

Mailings of surveys began in May 2008, with data collection continuing through January 2009. This OES Survey recorded employment and wage data for employees performing 600+ diversified occupations for 1,296 employers or employment units throughout the Granite State. A response rate of 78.63 percent was attained statewide, with at least a 76 percent response rate in each substate area.

For this publication, May 2008 occupational wages were updated to June 2009, using Employment Cost Index (ECI) factors. These wage data are not official Bureau of Labor Statistics (BLS) data series and have not been validated by BLS. The Employment Cost Index is a quarterly measure of changes in labor costs. Updating occupational wages gives our data users a better idea of current wage estimates. For more information, visit the BLS web site at www.bls.gov/ect.

A more detailed description of the methodology, as well as national statistics, may be found at www.bls.gov/oas under "Technical Notes for May 2008 OES estimates."

Top Occupations

Top 10 Occupations by Mean Wage

| SOC Code | Occupation | Estimated Employment* | Mean (Average) Wage |
|----------|------------------------------------|-----------------------|---------------------|
| 29-1067 | Surgeons | 280 | \$112.18 |
| 29-1061 | Anesthesiologists | NP | \$108.09 |
| 29-1023 | Orthodontists | 40 | \$107.60 |
| 29-1063 | Internists, General | 190 | \$101.74 |
| 29-1069 | Physicians and Surgeons, All Other | 1,520 | \$99.01 |
| 29-1064 | Obstetricians and Gynecologists | 30 | \$95.55 |
| 29-1021 | Dentists, General | 270 | \$81.65 |
| 11-1011 | Chief Executives | 3,260 | \$81.22 |
| 29-1062 | Family and General Practitioners | 440 | \$78.80 |
| 29-1065 | Pediatricians, General | 60 | \$74.58 |

*May 2008

NP = Not Publishable



Of the top ten best paying jobs in the Granite State in June 2009, nine belong to the same occupational group - Healthcare Practitioners and Technical occupations.

Top 10 Occupations by Estimated Employment*

| SOC Code | Occupation | Estimated Employment* | Mean (Average) Wage |
|----------|--|-----------------------|---------------------|
| 41-2031 | Retail Salespersons | 24,020 | \$12.16 |
| 41-2011 | Cashiers | 22,650 | \$9.06 |
| 29-1111 | Registered Nurses | 13,110 | \$29.56 |
| 43-9061 | Office Clerks, General | 12,340 | \$14.85 |
| 43-5081 | Stock Clerks and Order Fillers | 11,970 | \$11.72 |
| 35-3031 | Waiters and Waitresses | 11,770 | \$9.74 |
| 35-3021 | Combined Food Preparation and Serving Workers, Including Fast Food | 11,170 | \$9.34 |
| 43-6014 | Secretaries, Except Legal, Medical, and Executive | 10,390 | \$14.66 |
| 37-2011 | Janitors and Cleaners, Except Maids and Housekeeping Cleaners | 9,840 | \$12.34 |
| 25-9041 | Teacher Assistants | 9,280 | \$25,448 |

*May 2008



Retail Trade is the largest industry sector in New Hampshire. Traditionally, Retail salespersons and Cashiers take the first two spots.

Top Occupations

Top 10 Occupations With Nonstandard Work Week — Mean Annual Wage

| SOC Code | Occupation | Estimated Employment* | Mean (Average) Wage |
|----------|---|-----------------------|---------------------|
| 25-1063 | Economics Teachers, Postsecondary | 120 | \$128,460 |
| 25-1071 | Health Specialties Teachers, Postsecondary | 560 | \$106,224 |
| 25-1032 | Engineering Teachers, Postsecondary | 160 | \$102,350 |
| 25-1011 | Business Teachers, Postsecondary | 380 | \$88,995 |
| 25-1053 | Environmental Science Teachers, Postsecondary | 40 | \$87,620 |
| 25-1042 | Biological Science Teachers, Postsecondary | 250 | \$85,256 |
| 25-1199 | Postsecondary Teachers, All Other | 1,260 | \$83,979 |
| 25-1052 | Chemistry Teachers, Postsecondary | 100 | \$82,780 |
| 53-2012 | Commercial Pilots | 120 | \$81,470 |
| 25-1065 | Political Science Teachers, Postsecondary | 50 | \$77,143 |

*May 2008



Of the ten best paying occupations with a nonstandard work week, nine are Postsecondary Teachers. The other is Commercial Pilots.

Bottom 10 Occupations by Mean Wage

| SOC Code | Occupation | Estimated Employment* | Mean (Average) Wage |
|----------|---|-----------------------|---------------------|
| 39-3031 | Ushers, Lobby Attendants, and Ticket Takers | 410 | \$8.70 |
| 35-9011 | Dining Room and Cafeteria Attendants and Bartender Helpers | 1,360 | \$8.92 |
| 41-2011 | Cashiers | 22,650 | \$9.06 |
| 35-9099 | Food Preparation and Serving Related Workers, All Other | 420 | \$9.10 |
| 35-9021 | Dishwashers | 2,590 | \$9.20 |
| 39-6011 | Baggage Porters and Bellhops | 70 | \$9.22 |
| 35-3022 | Counter Attendants, Cafeteria, Food Concession, and Coffee Shop | 2,560 | \$9.29 |
| 35-3021 | Combined Food Preparation and Serving Workers, Incl. Fast Food | 11,170 | \$9.34 |
| 27-2011 | Actors | 70 | \$9.36 |
| 53-5011 | Sailors and Marine Oilers | 30 | \$9.43 |

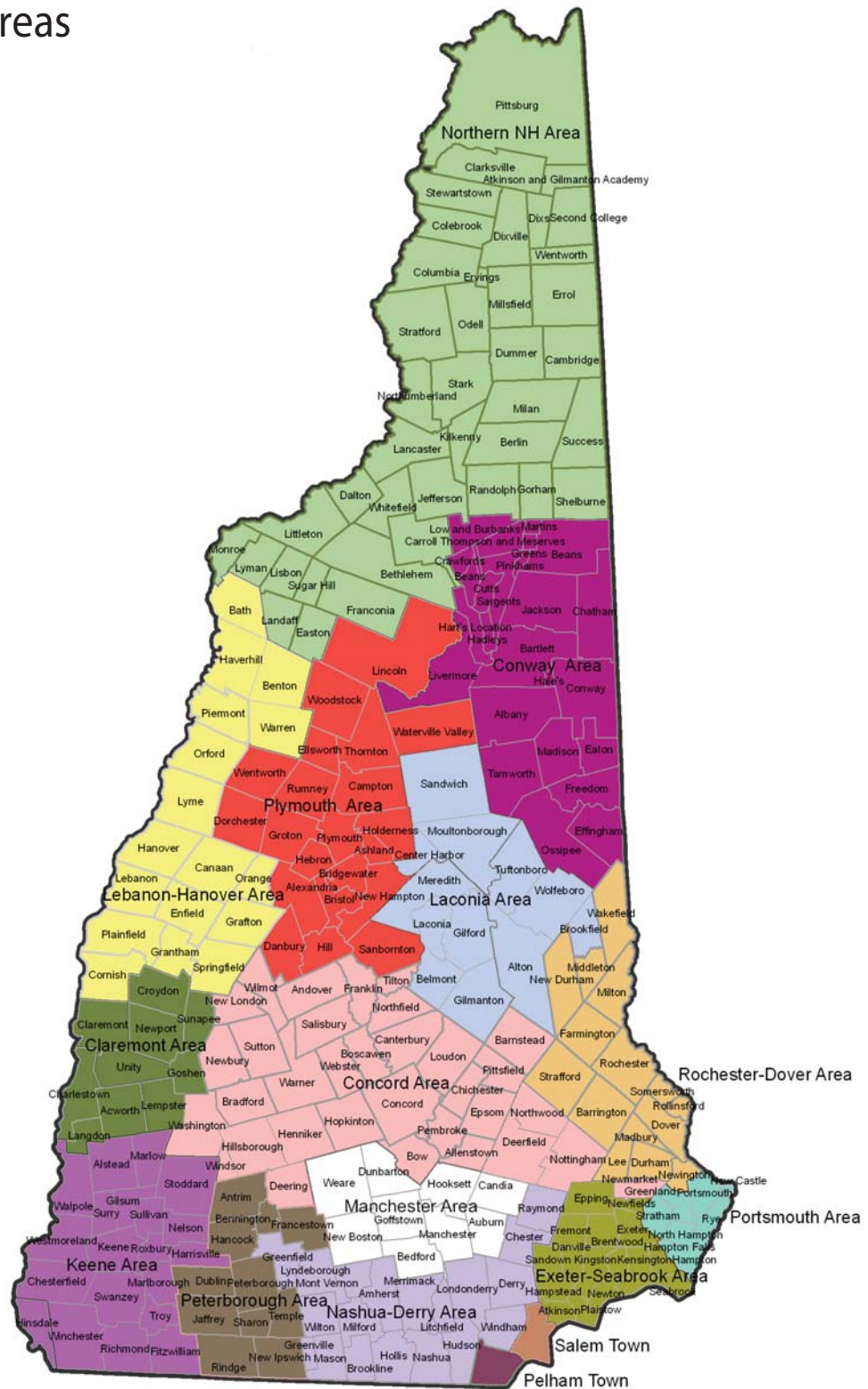
*May 2008



An actor's life for me? Actor's pay in New Hampshire averaged \$9.36 per hour.

Five of the ten lowest paid jobs in June 2009 were Food Preparation and Serving Worker related occupations.

Map of Wage Areas



Substate Wage Areas

| | | | | |
|-----------------------|-------------------------------|-------------------------------|--------------------------|-------------------------------|
| Claremont Area | Effingham | Laconia Area | Merrimack | Jaffrey |
| Acworth | Freedom | Alton | Milford | New Ipswich |
| Charlestown | Green's Grant | Belmont | Mont Vernon | Peterborough |
| Claremont | Hadley's Purchase | Brookfield | Nashua | Rindge |
| Croydon | Hale's Location | Center Harbor | Raymond | Sharon |
| Goshen | Hart's Location | Gilford | Wilton | Temple |
| Langdon | Jackson | Gilmanton | Windham | |
| Lempster | Livermore | Laconia | | Plymouth Area |
| Newport | Low and Burbank's Grant | Meredith | Northern NH Area | Alexandria |
| Sunapee | Madison | Moultonborough | Berlin | Ashland |
| Unity | Martin's Location | Sandwich | Bethlehem | Bridgewater |
| | Ossipee | Tuftonboro | Cambridge | Bristol |
| Concord Area | Pinkham's Grant | Wolfeboro | Carroll | Campton |
| Allenstown | Sargent's Purchase | | Clarksville | Danbury |
| Andover | Tamworth | Lebanon - Hanover Area | Colebrook | Dorchester |
| Barnstead | Thompson & Meserve's Purchase | Bath | Columbia | Ellsworth |
| Boscawen | | Benton | Dalton | Groton |
| Bow | Exeter - Seabrook Area | Canaan | Dix's Grant | Hebron |
| Bradford | Atkinson | Cornish | Dixville | Hill |
| Canterbury | Brentwood | Enfield | Dummer | Holderness |
| Chichester | Danville | Grafton | Easton | Lincoln |
| Concord | East Kingston | Grantham | Errol | New Hampton |
| Deerfield | Epping | Hanover | Ervings Location | Plymouth |
| Deering | Exeter | Haverhill | Franconia | Rumney |
| Epsom | Fremont | Lebanon | Gorham | Sanbornton |
| Franklin | Hampstead | Lyme | Jefferson | Thornton |
| Henniker | Hampton Falls | Orange | Kilkenny | Waterville Valley |
| Hillsborough | Kensington | Orford | Lancaster | Wentworth |
| Hopkinton | Kingston | Piermont | Landaff | Woodstock |
| Loudon | Newfields | Plainfield | Lisbon | |
| New London | Newton | Springfield | Littleton | Portsmouth Area |
| Newbury | Plaistow | Warren | Lyman | Greenland |
| Newmarket | Sandown | | Milan | Hampton |
| Northfield | Seabrook | Manchester Area | Millsfield | New Castle |
| Northwood | South Hampton | Auburn | Monroe | North Hampton |
| Nottingham | | Bedford | Northumberland | Portsmouth |
| Pembroke | Keene Area | Candia | Odell | Rye |
| Pittsfield | Alstead | Dunbarton | Pittsburg | Stratham |
| Salisbury | Chesterfield | Goffstown | Randolph | |
| Sutton | Fitzwilliam | Hooksett | Second College Grant | Rochester - Dover Area |
| Tilton | Gilsum | Manchester | Shelburne | Barrington |
| Warner | Harrisville | New Boston | Stark | Dover |
| Washington | Hinsdale | Weare | Stewartstown | Durham |
| Webster | Keene | | Stratford | Farmington |
| Wilnot | Marlborough | Nashua - Derry Area | Success | Lee |
| Windsor | Marlow | Amherst | Sugar Hill | Madbury |
| | Nelson | Brookline | Wentworth Location | Middleton |
| Conway Area | Richmond | Chester | Whitefield | Milton |
| Albany | Roxbury | Derry | | New Durham |
| Bartlett | Stoddard | Greenfield | Pelham Town | Newington |
| Bean's Grant | Sullivan | Greenville | Pelham | Rochester |
| Bean's Purchase | Surry | Hollis | | Rollinsford |
| Chandler's Purchase | Swanzey | Hudson | Peterborough Area | Somersworth |
| Chatham | Troy | Litchfield | Antrim | Strafford |
| Conway | Walpole | Londonderry | Bennington | Wakefield |
| Crawford's Purchase | Westmoreland | Lyndeborough | Dublin | |
| Cutt's Grant | Winchester | Mason | Francetown | Salem Town |
| Eaton | | | Hancock | Salem |

How To Read the Tables

For each occupation in the tables of this publication, there is a corresponding SOC code and an estimate of employment within that occupation. The remaining data fields are Entry Level Wage, Mean (Average) Wage, Median Wage, and Experienced Wage.

- ① SOC (Standard Occupational Classification) Code is a six-digit code designed to define occupations uniformly and to organize occupational data logically.
- ② Estimated Employment is an approximation of the number of people employed in each area, occupational group, or specific occupation. Estimates for detailed occupations may not sum to the totals because the totals may include occupations not shown. Estimates do not include self-employed workers. If the estimated employment is not publishable, an NP will appear.
- ③ Entry Level Wage is the mean of the lower third of the population.
- ④ Mean (Average) Wage is the average hourly wage. If an hourly wage is not available (for occupations that typically have a nonstandard work week) the annual salary is displayed.
- ⑤ Median Wage is the 50th percentile of the distribution of wages. For each median wage, 50 percent of the workers in an occupation earn wages below, and 50 percent earn wages above median wage.
- ⑥ Experienced Wage is the mean of the upper two-thirds of the population.

Because of confidentiality or lack of data, not all occupations appear in all areas.

- Indicates a wage that is not publishable.

NP - Indicates an estimated employment that is not publishable.

NOTE: Wages aged to June 2009

Sample Table

| Statewide Occupational Employment & Wages | 1 SOC Code | 2 May 2008 Estimated Employment | 3 Entry Level Wage* | 4 June 2009* Mean (average) Wage* | 5 Median Wage* | 6 Exp. Wage* |
|--|------------------|--|------------------------------|---|----------------------|--------------------|
| | | | | | | |
| Total all occupations | 00-0000 | 634,570 | \$9.93 | \$20.84 | \$16.26 | \$26.30 |
| Management Occupations | 11-0000 | 35,290 | \$26.16 | \$49.85 | \$43.11 | \$61.70 |
| Chief Executives | 11-1011 | 3,260 | \$44.48 | \$81.22 | \$80.70 | \$99.58 |
| General and Operations Managers | 11-1021 | 7,040 | \$27.89 | \$51.20 | \$43.10 | \$62.86 |
| Legislators | 11-1031 | 440 | \$15,126 | \$15,816 | \$15,269 | \$16,161 |
| Advertising and Promotions Managers | 11-2011 | 130 | \$19.90 | \$33.53 | \$27.74 | \$40.34 |
| Marketing Managers | 11-2021 | 1,370 | \$27.75 | \$47.43 | \$43.66 | \$57.28 |
| Sales Managers | 11-2022 | 1,430 | \$31.61 | \$58.22 | \$51.44 | \$71.52 |
| Public Relations Managers | 11-2031 | 270 | \$27.18 | \$39.54 | \$35.73 | \$45.72 |
| Administrative Services Managers | 11-3011 | 560 | \$23.30 | \$37.46 | \$32.83 | \$44.55 |
| Computer and Information Systems Managers | 11-3021 | 2,070 | \$37.60 | \$56.21 | \$52.65 | \$65.52 |
| Financial Managers | 11-3031 | 3,500 | \$28.09 | \$48.81 | \$42.80 | \$59.16 |
| Compensation and Benefits Managers | 11-3041 | 130 | \$25.83 | \$39.98 | \$41.41 | \$47.06 |
| Training and Development Managers | 11-3042 | 120 | \$28.53 | \$44.02 | \$42.89 | \$51.76 |
| Human Resources Managers, All Other | 11-3049 | 320 | \$31.76 | \$48.59 | \$43.65 | \$57.00 |
| Industrial Production Managers | 11-3051 | 710 | \$29.90 | \$44.16 | \$41.87 | \$51.29 |
| Purchasing Managers | 11-3061 | 380 | \$33.07 | \$46.30 | \$45.09 | \$52.90 |
| Transportation, Storage, and Distribution Managers | 11-3071 | 380 | \$29.36 | \$43.71 | \$41.41 | \$50.88 |
| Construction Managers | 11-9021 | 960 | \$26.37 | \$40.86 | \$37.60 | \$48.10 |
| Education Administrators, Preschool and Child Care Center/Program | 11-9031 | 330 | \$14.64 | \$20.46 | \$19.34 | \$23.38 |
| Education Administrators, Elementary and Secondary School | 11-9032 | 990 | \$61,972 | \$76,225 | \$76,832 | \$83,352 |
| Education Administrators, Postsecondary | 11-9033 | 440 | \$23.07 | \$42.26 | \$36.14 | \$51.85 |
| Education Administrators, All Other | 11-9039 | 130 | \$21.15 | \$32.69 | \$31.96 | \$38.45 |
| Engineering Managers | 11-9041 | 1,120 | \$40.49 | \$60.88 | \$58.22 | \$71.07 |
| Food Service Managers | 11-9051 | 790 | \$16.65 | \$24.14 | \$22.83 | \$27.90 |
| Funeral Directors | 11-9061 | 130 | \$15.96 | \$27.07 | \$26.80 | \$32.62 |
| Lodging Managers | 11-9081 | 170 | \$18.06 | \$26.36 | \$24.37 | \$30.51 |
| Medical and Health Services Managers | 11-9111 | 1,130 | \$29.23 | \$43.32 | \$39.14 | \$50.36 |
| Natural Sciences Managers | 11-9121 | 70 | \$36.25 | \$48.80 | \$47.70 | \$55.06 |
| Postmasters and Mail Superintendents | 11-9131 | NP | \$23.49 | \$30.01 | \$30.11 | \$33.28 |
| Property, Real Estate, and Community Association Managers | 11-9141 | 500 | \$15.49 | \$24.77 | \$22.95 | \$29.42 |
| Social and Community Service Managers | 11-9151 | 670 | \$17.67 | \$25.66 | \$25.07 | \$29.66 |
| Managers, All Other | 11-9199 | 5,510 | \$29.12 | \$50.51 | \$45.33 | \$61.20 |
| Business and Financial Operations Occupations | 13-0000 | 29,740 | \$18.25 | \$28.90 | \$26.26 | \$34.23 |
| Wholesale and Retail Buyers, Except Farm Products | 13-1022 | 590 | \$17.95 | \$26.76 | \$24.20 | \$31.16 |
| Purchasing Agents, Except Wholesale, Retail, and Farm Products | 13-1023 | 1,300 | \$19.50 | \$27.25 | \$26.89 | \$31.13 |
| Claims Adjusters, Examiners, and Investigators | 13-1031 | 1,630 | \$20.84 | \$29.25 | \$28.65 | \$33.46 |
| Compliance Officers, Except Agriculture, Construction, Health and Safety, and Transportation | 13-1041 | 1,070 | \$16.41 | \$22.77 | \$21.19 | \$25.95 |

* Some occupations, such as teachers, have a nonstandard workweek and are not paid by the hour. For these occupations, annual salaries are displayed instead of hourly wage.

Data on our Web Site



This publication can be downloaded in its entirety or in sections from the New Hampshire Employment Security web site www.nh.gov/nhes/elmi/oesfiles.htm.

The files are in PDF format and can be viewed in Adobe Acrobat.

In addition to these PDF files, similar employment and wage tables are provided in HTML format. The same statewide and 16 substate areas from the print version are represented, as well as New Hampshire's 10 counties. (County information is not included in the print version.)

These easy-to-access HTML tables are interactive. Once the area and job title are found, simply click on the title to bring up an Area Profile for that job.

Area Profiles contain useful information such as:

- ⇒ Job definitions (no need to consult a glossary)
- ⇒ Highest Employment and Best Pay for the top five areas in the state
- ⇒ Colorful state maps with area breakdown, comparing the mean wage among areas
- ⇒ Graphs that illustrate the spread of data around the median wage
- ⇒ A summary of key employment and wage data for each occupation.

From Area Profiles, drop-down menus are available to locate a new occupation for that area, or a new area for the occupation.

The OES program has developed a brief, informative slideshow tutorial on our web site to enhance your use and understanding of the occupational and wage data presented. You may view this tutorial under the heading "How to Use Wage Data" at www.nh.gov/nhes/elmi/oesfiles.htm.

